

For Safety Equipment Distributors

Stop selling equipment. Start owning compliance.

Distributors who offer Z358 One don't just sell safety showers and eyewash stations — they become the compliance partner. That relationship stickiness converts one-time buyers into long-term accounts. Every audit failure is a service lead. Every overdue inspection is a call reason. All of it, automated.

HOW IT WORKS

- 1 Receive your code block**
Purchase 25–500 activation codes from Z358 One.
- 2 Activate customers**
Distribute codes to end-customers as part of every sale.
- 3 Customers run compliance**
Audits, weekly checks, annual inspections — all in-platform.
- 4 Your dashboard, live**
Full visibility of every customer's compliance health.



Audit failures are service leads

Non-compliant equipment identified in an audit report is a direct equipment replacement opportunity. You get an instant alert with the exact unit. No prospecting required.



Contact customers in-platform

Reach out directly when inspections are overdue or audits have failed — without leaving the dashboard. The reason to call is built into the system.



Compliance feeds your CRM

Every audit completion, inspection, and failure pushes automatically to HubSpot, Salesforce, Pipedrive or any CRM via webhook. Zero manual data entry.

PARTNER PLATFORM FEATURES

● Partner Dashboard
All customers in one view — status, licence expiry, last activity, and compliance health at a glance.

● White Label Branding
Apply your logo, colours and brand name. Customers see your brand across the entire platform.

● Audit Failure Alerts
Immediate notification with exact non-compliant items when any customer audit or inspection fails.

● Activation Code Pool
Manage your licence inventory, track utilisation, and add new customers with a single click.

● CRM Webhook Integration
Compliance events fire directly to your CRM — no Zapier, no middleware. Works on all partner plans.

● Independent or Networked
Operate under your own brand or within a manufacturer ecosystem. Your choice. Full visibility either way.

CHANNEL PARTNER PRICING

CHANNEL PARTNER · RESELLER

From \$500

per code block / year · 25–500 activation codes

- Partner dashboard
- White label branding
- Customer audit tracking
- Code pool management

READY TO GET STARTED?

Book a demo. See your dashboard live in 20 minutes.

We'll walk you through the partner portal, set up your white label configuration, and show you exactly what your customers will see from day one.

✓ Failure alerts & reporting

✓ CRM webhook integration

✓ Smart notifications

✓ Priority support

[Book a demo →](#)

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z358one.com/partners

Manufacturer programme available for full network licensing with multi-tier partner management and manufacturer-level dashboards.